



CAPABILITY NARRATIVE

Total lubricant solutions for Municipal Fleets and Public Works. Commonly Supplied Products: Fleet & Maintenance—Diesel Engine Oils, Hydraulic/Tractor Fluids, Gear Oils/Transmission Fluids, DEF, Coolants Red & Tacky Greases. Transit & Public Works: Biodegradable Hydraulic Fluids, Industrial Greases, Compressor Oils, Brake Cleaners, Penetrants, Additives, Custom Filtration Services, and Oil Sampling Service Programs.

CORE COMPETENCIES

- **Trusted Partner**—Decades of experience serving city, county, and state operations
- **Total Solutions**— Lubricants, coolants, DEF, and service programs customized for municipal needs
- **Compliance Ready**— All products backed by MSDS, certifications and usage tracking
- **Regional Reliability**— Fast, dependable bulk delivery across the Southeast
- **Procurement Friendly**— Familiar with bidding systems, cooperative contracts, and federal contracts

DIFFERENTIATORS

- OSHA-certified employees; safety is our top priority
- Access to 30+ national brands, plus 10 in-house
- Small company with a big Southeast footprint in 4 states
- In-house technical experts for testing, specs, and trends
- Equipment rental, remote tank monitoring & fluid services (reclamation, cleaning, flushing)

PAST PERFORMANCE

Fleet Lubricants

- Spartanburg County - (2010-Present) - \$33,741,207.61
- SC DOT - (2016-Present) - \$472,553.69
- Washington County TN - (2017-Present) - \$56,514.93
- Dekalb County - (2021-Present) - 1,369,402.83
- Fulton County - (2024-Present) - \$7,430.21
- City of Johnson City - (2024-Present) - \$170,585.36
- City of Atlanta - (2025-Present) - \$92,984.59

School Bus Lubricants

- SC Dept of Education - (2019-Present) - \$7,567,381.10
- Savannah Chatham Schools - (2022-Present) - \$44,230.04
- Cherokee County District - (2023-Present) - \$140,617.46

CORPORATE DATA

UIE: HMAACHLB9BT3

CAGE: 3CED0

PSC: 91- Fuels, Lubricants, Oils, Waxes, 9150- Oils and Greases: Cutting, Lubricating, and Hydraulic. 9130- Liquid Propellants and Fuels, Petroleum Base

NAICS: 424720

CERTIFICATIONS:

API, STLE, ISO Cert. pending

CONTACT:

Lauren Atkinson

Email: lauren@dilmar.com

Phone: (864) 586-2804

Address: 135 N. Church Street
SUITE 400

Spartanburg, SC 29306

www.dilmar.com